Position: Sales Representative

Job Description:

As a Sales Representative at Facilities Pro 4U, you are responsible for identifying and acquiring new clients and maintaining relationships with existing ones.

Your key responsibilities include:

- Client Acquisition: Identifying and targeting potential clients who may benefit from our property management services.

- Sales Presentations: Conducting presentations and sales pitches to prospective clients, demonstrating the value of our services.

- Negotiation: Negotiating client contracts and terms to secure new business and meet revenue targets.

- Client Relationship Management: Building and maintaining strong relationships with clients, addressing their needs, and ensuring satisfaction.

- Market Research: Staying informed about market trends and competitor offerings to adapt sales strategies.

- Sales Reporting: Preparing regular reports on sales activities and progress.

Qualifications:

- Certificate III in Customer Contact or sales-related field.

- Strong communication and interpersonal skills.

- Goal-oriented with a track record of meeting or exceeding sales targets.